CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

PinPoint Media, Inc (B) 1707 Osage St, Ste 103 Alexandria, VA 22302

	,			·	
	Contract / Re	vision		Alt Order	<u>#</u>
	1800036	1		08768711	
Product				•	
LUTHER STRANGE SEN	AT .				
Contract Dates	Estimate #				
09/19/17 - 09/26/17	813				
Advertiser			Or	iginal Date	/ Revision
POL/Strange, Luther/R/S	Senator/AL		(9/18/17	/ 09/18/17
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC.	Broado	cast		Cash
	Property.	Accou	nt E	xecutive	Sales Office
	WSFA	Ryan E	Edd	ins	HRP-Washing
	Special Hand	ling			
	1				

Ryan Eddins HRP-Washingto
Special Handling

Demographic
Adults 35+

Agy Code 9913865 62 78

Agency Ref Advertiser Ref

	Start/End	Spots/			
*Line Ch Start Date End Date Description	Time	Days Length Week	Rate	Type Spots	Amount
1 WSFA 09/22/17 09/22/17 WSFA 12 News at Ten - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1 <u>Spot Ch</u> <u>Date Range</u> <u>Description</u>	<u>Rate</u> \$275.00	:30	Data	NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 09/18/17-09/24/17 WSFA 12 News at Ten - Mi Credited	Start/End Time F 10-1035pm	Weekdays LengthF :30	Rate \$275.00	Type NM	
E 2 WSFA 09/22/17 09/22/17 NBC Today Show 3 Start Date	10-11am <u>Rate</u> \$50.00	:30		O MM	\$0.00
Spot Ch Date Range Description 1 WSFA 09/18/17-09/24/17 NBC Today Show 3 Credited	Start/End Time 10-11am	Weekdays Length	<u>Rate</u> \$50.00	Type NM	
E 3 WSFA 09/22/17 09/22/17 ALABAMA LIVE @ 11A Start Date	11-1130Am <u>Rate</u> \$30.00	:30		NM 0	\$0.00
Spot Ch <u>Date Range</u> <u>Description</u> 1 WSFA 09/18/17-09/24/17 ALABAMA LIVE @ 11A Credited	Start/End Time 11-1130Am	Weekdays LengthF :30	Rate •\$30.00	Type NM	
E 4 WSFA 09/22/17 09/22/17 ALABAMA LIVE @ 1130AM	<u>Rate</u> \$30.00	:30		NM 0	\$0.00
Spot Ch Date Range Description 1 WSFA 09/18/17-09/24/17 ALABAMA LIVE @ 1130AM Credited	Start/End Time 1 1130A-12P	Weekdays Length :30	<u>Rate</u> \$30.00	Type NM	
D 5 WSFA 09/22/17 09/22/17 WSFA 12 News at Noon	12-1230pm	:30	•	NM 0	\$0.00
6 WSFA 09/22/17 09/22/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1	330-4p <u>Rate</u> \$60.00	:30		NM 1	\$60.00
E 7 WSFA 09/22/17 09/22/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week	M-F 4-430P <u>Rate</u>	:30		NM 0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

 Contract Dates
 Product
 Estimate #

 09/19/17 - 09/26/17
 LUTHER STRANGE SE 813

Advertiser

POL/Strange, Luther/R/St

Original Date / Revision
09/18/17 / 09/18/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spo	ts	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1	<u>Rate</u> \$60.00				
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type		
1 WSFA 09/18/17-09/24/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	F :30 .\$ 60.00	NM		
Credited					
8 WSFA 09/22/17 09/22/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$100.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 1 1	<u>Rate</u> \$100.00				
D 9 WSFA 09/22/17 09/22/17 WSFA 12 News at Six - MF	6-630pm	:30	NM	0	\$0.00
10 WSFA 09/22/17 09/22/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 1 1	<u>Rate</u> \$175.00	•			
11 WSFA 09/22/17 09/22/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/171 1	<u>Rate</u> \$115.00				
D 12 WSFA 09/25/17 09/25/17 WSFA 12 News at Ten - MF		:30	NM	0	\$0.00
D 13 WSFA 09/25/17 09/25/17 NBC Today Show 3	10-11am	:30	NM	0	\$0.00
D 14 WSFA 09/25/17 09/25/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM	0	\$0.00
D 15 WSFA 09/25/17 09/25/17 ALABAMA LIVE @ 1130AM	1130A-12P	:30	NM	0	\$0.00
16 WSFA 09/25/17 09/25/17 WSFA 12 News at Noon	12-1230pm	:30	NM	1	\$100.00
Start Date End Date Weekdays Spots/Week Week: 09/25/17 10/01/17 1 1	<u>Rate</u> \$100.00				
17 WSFA 09/25/17 09/25/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM	1	\$60.00
Start Date Week: 09/25/17End Date 10/01/17Weekdays 1Spots/Week 1	<u>Rate</u> \$60.00				
D 18 WSFA 09/25/17 09/25/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM	0	\$0.00
19 WSFA 09/25/17 09/25/17 Today in Alabama 530a	528am-6am	:30	NM	1	\$100.00
Start Date End Date Weekdays Spots/Week Week: 09/25/17 10/01/17 1 1	<u>Rate</u> \$100.00				
20 WSFA 09/25/17 09/25/17 WSFA 12 News at Six - MF		:30	NM	1	\$350.00
Start Date End Date Weekdays Spots/Week	Rate	.30	IAIAI	•	\$550.00
Week: 09/25/17 10/01/17 1 1	\$350.00				
21 WSFA 09/25/17 09/25/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/25/17 10/01/17 1 1	<u>Rate</u> \$175.00		1		
22 WSFA 09/25/17 09/25/17 ENTERTAINMENT TONIGH		:30	NM	1	\$215.00
Start Date End Date Weekdays Spots/Week	Rate	.30	INIVI	'	\$215.00
Week: 09/25/17 10/01/17 1 1	\$215.00				
23 WSFA 09/25/17 09/25/17 NBC Today Show	7-9am	:30	NM	1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 09/25/17 10/01/17 1 1	<u>Rate</u> \$115.00				
D 24 WSFA 09/25/17 09/25/17 NBC Today 2	9-10am	:30	NM	0	\$0.00
25 WSFA 09/23/17 09/23/17 NBC Saturday Today Show	6-8am	:30 •	NM	1	\$45.00
Start Date	Rate			•	Ţ.0.00
Week: 09/18/17 09/24/171- 1	\$45.00				
26 WSFA 09/24/17 09/24/17 Late News	1030p-11p	:30	NM	1	\$150.00

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Week: 09/18/17

Week: 09/18/17

WSFA 09/21/17

Start Date

09/24/17

End Date

09/24/17

09/21/17

---1---

Weekdays

---1---

WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

Contract / Revision Alt Order# 1800036 / 08768711

Contract Dates Product Estimate # 09/19/17 - 09/26/17 LUTHER STRANGE SE**[813**

Original Date / Revision <u>Advertiser</u> 09/18/17 / 09/18/17 POL/Strange, Luther/R/Se

Start/End Spots/ Time *Line Ch Start Date End Date Description Length Week Days Rate Type Spots Amount Start Date **End Date** Weekdays Spots/Week Rate Week: 09/18/17 09/24/17 \$150.00 -----1 WSFA 09/24/17 09/24/17 NET NBC Sunday Today Shc7-8a :30 NM 1 \$45.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/18/17 09/24/17 \$45.00 WSFA 09/24/17 09/24/17 **NET NBC Meet The Press** 8-9a :30 NM \$45.00 1 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/18/17 09/24/17 \$45.00 WSFA 09/24/17 09/24/17 WSFA News Sunday AM 9-930a :30 NM \$20.00 1 Start Date End Date Weekdays Spots/Week Rate Week: 09/18/17 09/24/17 ----1 \$20.00 1 WSFA 09/21/17 09/21/17 WSFA 12 News at Ten - MF 10-1035pm :30 NM 0 \$0.00 Start Date End Date Spots/Week <u>Weekdays</u> Rate Week: 09/18/17 09/24/17 \$275.00 Spot Ch Date Range Start/End Time <u>Description</u> Weekdays Length Rate Type 1 WSFA 09/18/17-09/24/17 WSFA 12 News at Ten - MF 10-1035pm ----Th-----\$275.00 NM :30 Credited 31 WSFA 09/21/17 09/21/17 NBC Today Show 3 10-11am NM \$0.00 :30 0 Start Date End Date Spots/Week Weekdays Rate Week: 09/18/17 09/24/17 --1---\$50.00 Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type 1 WSFA 09/18/17-09/24/17 NBC Today Show 3 ----Th----10-11am :30 1\$50.00 NM Credited 1035-1137pm 32 WSFA 09/21/17 09/21/17 **Tonight Show** NM :30 \$115.00 1 Start Date **End Date** <u>Weekdays</u> Spots/Week Rate Week: 09/18/17 09/24/17 \$115.00 -1--33 WSFA 09/21/17 NM 09/21/17 ALABAMA LIVE @ 11A 11-1130Am :30 0 \$0.00 Start Date **End Date** Weekdays Spots/Week Rate Week: 09/18/17 09/24/17 --1--1 \$30.00 Spot Ch Date Range **Description** Start/End Time Weekdays Length Rate Type 1 WSFA 09/18/17-09/24/17 ALABAMA LIVE @ 11A 11-1130Am ----Th----:30 \$30.00 NM Credited ALABAMA LIVE @ 1130AM 1130A-12P 34 WSFA 09/21/17 09/21/17 :30 NM \$0.00 n Weekdays Start Date **End Date** Spots/Week Rate Week: 09/18/17 09/24/17 -1---1 \$30.00 Spot Ch Date Range **Description** Start/End Time <u>Weekdays</u> Length Rate Type 1 WSFA 09/18/17-09/24/17 ALABAMA LIVE @ 1130AM 1130A-12P ----Th----\$30.00 NM :30 Credited 09/21/17 35 WSFA 09/21/17 12-1230pm WSFA 12 News at Noon :30 NM \$100.00 1 Start Date **End Date** <u>Weekdays</u> Spots/Week Rate Week: 09/18/17 09/24/17 \$100.00 -1--1 WSFA 09/21/17 09/21/17 JUDGE JUDY 1ST RUN 330-4p :30 NM \$60.00 Weekdays Start Date **End Date** Spots/Week Rate

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:30

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\$60.00

Rate

\$60.00

330-4p

1

Spots/Week

1

JUDGE JUDY 1ST RUN

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\$60.00

NM



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| Contract / Revision | Alt Order # | 1800036 / 08768711

 Contract Dates
 Product
 Estimate #

 09/19/17 - 09/26/17
 LUTHER STRANGE SE 813

 Advertiser
 Original Date / Revision

 POL/Strange, Luther/R/Se
 09/18/17 / 09/18/17

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week · Rate	Type Spots	Amount
38 WSFA 09/21/17 09/21/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1	<u>Rate</u> \$60.00			
D 39 WSFA 09/21/17 09/21/17 WSFA 12 NEWS AT 4PM	M-F 430-5P	:30	NM 0	\$0.00
40 WSFA 09/21/17 09/21/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$100.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 09/18/17 09/24/171 1	\$100.00			00.00
D 41 WSFA 09/21/17 09/21/17 WSFA 12 News at Six - MF 42 WSFA 09/21/17 09/21/17 Today In Alabama		:30	NM 0	\$0.00 \$175.00
42 WSFA 09/21/17 09/21/17 Today In Alabama Start Date End Date Weekdays Spots/Week	6a-7a Rate	:30	NM 1	\$175.00
Week: 09/18/17 09/24/171 1	\$175.00			
43 WSFA 09/21/17 09/21/17 NBC Today 2	9-10am	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1	<u>Rate</u> \$50.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Type	
1 WSFA 09/18/17-09/24/17 NBC Today 2	9-10am	Th :30 * \$50.00	NM	
Credited	10.4005		NIA O	20.00
44 WSFA 09/19/17 09/19/17 WSFA 12 News at Ten - MF <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Spots/Week	Rate	:30	NM 0	\$0.00
Week: 09/18/17 09/24/17 -1 1	\$275.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 09/18/17-09/24/17 WSFA 12 News at Ten - M Credited	⊢ 10-1035pm	-Tu :30 \$275.00	NM	
D 45 WSFA 09/19/17 09/26/17 NBC Today Show 3	10-11am	:30	NM 0	\$0.00
46 WSFA 09/19/17 09/19/17 Tonight Show	1035-1137pm	:30	NM 1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/17 -1 1	Rate			•
	\$115.00	.20	NIM O	¢0.00
D 47 WSFA 09/19/17 09/26/17 ALABAMA LIVE @ 11A D 48 WSFA 09/19/17 09/26/17 ALABAMA LIVE @ 1130AM	11-1130Am	:30 :30	NM 0 NM 0	\$0.00 \$0.00
49 WSFA 09/19/17 09/19/17 WSFA 12 News at Noon	12-1230pm	:30	NM 1	\$100.00
Start Date End Date Weekdays Spots/Week	Rate	.50	14101	\$100.00
Week: 09/18/17 09/24/17 -1 1	\$100.00			
50 WSFA 09/19/17 09/19/17 JUDGE JUDY 1ST RUN	330-4p	:30	NM 1	\$60.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/17 -1 1	<u>Rate</u> \$60.00			
D 51 WSFA 09/19/17 09/19/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 0	\$0.00
52 WSFA 09/19/17 09/19/17 WSFA 12 News at Five	5-530pm	:30	NM 0	\$0.00
Start Date End Date Weekdays Spots/Week	Rate			
Week: 09/18/17 09/24/17 -1 1 <u>Spot Ch</u> <u>Date Range</u> <u>Description</u>	\$185.00 Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 09/18/17-09/24/17 WSFA 12 News at Five	5-530pm	-Tu :30 \$185.00	NM NM	
Credited	•			
N 53 WSFA 09/19/17 09/19/17 Today in Alabama 530a	528am-6am	:30	NM 1	\$100.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/17 -1 1	<u>Rate</u> \$100.00			
54 WSFA 09/19/17 09/19/17 WSFA 12 News at Six - MF		:30	NM 1	\$350.00
	•		•	,

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 Product
 Estimate #

 09/19/17 - 09/26/17
 LUTHER STRANGE SE 813

 Advertiser
 Original Date / Revision

 POL/Strange, Luther/R/Sε
 09/18/17 / 09/18/17

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 -1 1	<u>Rate</u> \$350.00	•		
N 55 WSFA 09/19/17 09/19/17 Today In Alabama	6a-7a	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 -1 1	<u>Rate</u> \$175.00			
N 56 WSFA 09/19/17 09/19/17 NBC Today Show	7-9am	:30	NM 1	\$115.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 -1 1	<u>Rate</u> \$115.00			
57 WSFA 09/19/17 09/19/17 NBC Today 2	9-10am	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/17 -1 1	<u>Rate</u> \$50.00	•		
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	<u>Type</u>	
1 WSFA 09/18/17-09/24/17 NBC Today 2	9-10am	-Tu :30 \$50.00	NM	
Credited	44.44001			60.00
D 58 WSFA 09/20/17 09/20/17 ALABAMA LIVE @ 11A	11-1130Am	:30	NM 0	\$0.00
59 WSFA 09/20/17 09/20/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week	12-1230pm Rate	:30	NM 1	\$100.00
Week: 09/18/17 09/24/171 1	\$100.00	•		
60 WSFA 09/20/17 09/20/17 WSFA 12 News at Five	5-530pm	:30	NM 0	\$0.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1	<u>Rate</u> \$185.00			
Spot Ch Date Range Description	Start/End Time	Weekdays Length Rate	Туре	
1 WSFA 09/18/17-09/24/17 WSFA 12 News at Five	5-530pm	W:30 \$185.00	NM	
Credited				
61 WSFA 09/20/17 09/20/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week	528am-6am	:30	NM 1	\$100.00
Week: 09/18/17 09/24/171 1	<u>Rate</u> \$100.00			
D 62 WSFA 09/20/17 09/20/17 WSFA 12 News at Six - MF	6-630pm	:30	NM 0	\$0.00
63 WSFA 09/20/17 09/20/17 Today in Alabama	6a-7a	:30	NM 1	\$175.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 1 1	<u>Rate</u> \$175.00			
64 WSFA 09/20/17 09/20/17 NBC Today Show	7-9am	:30	NM 1	\$115.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/171 1	<u>Rate</u> \$115.00			
D 65 WSFA 09/19/17 09/22/17 WSFA 12 News at Five	5-530pm	:30	NM 0	\$0.00
D 66 WSFA 09/25/17 09/26/17 WSFA 12 News at Five	5-530pm	:30	NM 0	\$0.00
D 67 WSFA 09/19/17 09/22/17 WSFA 12 News at Ten - M	F 10-1035pm	:30	NM 0	\$0.00
D 68 WSFA 09/25/17 09/26/17 WSFA 12 NEWS AT 4PM	M-F 4-430P	:30	NM 0	\$0.00
69 WSFA 09/23/17 09/23/17 WSFA 12 News at Six-Sat	Sa 6-7pm	:30	NM 1	\$80.00
Start Date End Date Weekdays Spots/Week Week: 09/18/17 09/24/17 S- 1	<u>Rate</u> \$80.00	•		
70 WSFA 09/24/17 09/24/17 NFL Football Nite/America	Various	:30	NM 1	\$150.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/18/17 09/24/17S 1	<u>Rate</u> \$150.00			
D 71 WSFA 09/24/17 09/24/17 NFL Football	Sun 730p-1030p	:30	NM 0	\$0.00
D 72 WSFA 09/26/17 09/26/17 WSFA 12 News at Six - MF		:30	NM 0	\$0.00
To the first of th	p.11			Ψ0.00

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WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

	Contract / Re	vision	Alt Order #	
	1800036	1	08768711	
'				
	7			

 Contract Dates
 Product
 Estimate #

 09/19/17 - 09/26/17
 LUTHER STRANGE SE 813

Advertiser . Original Date / Revision

POL/Strange, Luther/R/St 09/18/17 / 09/18/17

*Line Ch Start Date End Date	Description	Start/End Time	Spots/ Days Length Week	Rate Type	Spots	Amount
D 73 WSFA 09/26/17 09/26/17	WSFA 12 News at Five	5-530pm	:30	NM	0	\$0.00
D 74 WSFA 09/26/17 09/26/17	NBC Today Show	7-9am	:30	NM	0	\$0.00
75 WSFA 09/26/17 09/26/17	NET Early Today ON	4-430x	:30 .	NM	1	\$5.00
	/eekdays Spots/Week	<u>Rate</u> \$5.00				
VVeek. 09/25/17 10/01/17 -		\$5,00				
			Totals		37	\$4,280.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/28/17 -09/24/17	29	\$3,160.00	(\$474.00)	\$2,686.00
09/25/17 -09/26/17	8	\$1,120.00	(\$168.00)	\$952.00
Totals	37	\$4,280.00	(\$642.00)	\$3,638.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television

broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET TRF# 1800036 #0 \$\$\$ LINE# 8768711 2: APPROVED REV

HEADLINE#

MOD#

REP \$\$\$

*** WSFA-TV SEP15/17 703-516-9680 STATION **CHANGES** FROM FAX# RISK !! REPORT CREDIT HARRIS AGENCY

0 * % *

18.

30 18 # SALESMAN 5/1 REGIONAL (H) SEP1 EDDINS SEGROVES DATE LOCAL RYAN DANETTE OFF.# ΜA NATL. PRSN NAME CLASS: BUYER SALES REP.# INVOICE) BILLING NEEDED ORDER, (LINE, 10 SUITE STRANGE/R/SEN/AL CO-OP COMMENTS: 22302 8768711 STREET VA MEDIA WK-2 # OSAGE ALEXANDRIA CONTRACT EST#813 PINPOINT SEP26/17 POLI/L 1707 TAX SENAT NAME NAME STATE STRANGE SEP19/17 AGY. ADV LUTHER FLIGHT DATES TAX # # ORDER PRDCT CILX AGY ADV

STA:

SCHEDULE ADVANCE - IDB# 1886. - IDB# 9915283 Z H INVOICING: CASH 4 SH TV INVOICES ELECTRONIC SPOT DATA THIS ****

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CON

\$8,050.00 65 ADVISE (SEP15/17) PLS TOTAL CONTRACT TOTAL 00. DENICE THANKS, S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 2 2 S E P 2 SEP21 SEP19 SEP20 SEP22 SEP22 SEP22 SEP19 CONFIRM. PLEASE FRI/1100A-1130A FRI/1130A-1200N FRI/400P-430P THU/1130A-1200N WED/1100A-1130A OFFER:FRI/1100A-1130A & WED/1100A-1130A MISSED: FRI/1000A-1100A TU-F/430A-500A TUE/400P-430P FRI/400P-430P CMT: NO AVAILS 2,875.00 W. OCT/17 M MAKEGOOD OFFERS:
UNRESL BUY#2 M
BUY#3
BUY#4
BUY#7
BUY#7
BUY#7 5.00 TO PRINT 5,17 UNREST ŧ٥, STATION NO BUYS SEP/17

% CABL ტ % WCOV 28 0 % % % WAKA EAKA 7 % WNCF 56% WSFA 388 \$49, TOTALS MARKET

0/0

WIYC

0/0

WBMM

SHARES ACCURATE

DEMOS- RA35+* SVC- NSI

FAX# RISK !!! REPORT F CREDIT HARRIS AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

1800036 \$\$\$

REP HEADLINE# 8768711 TRF# \$\$\$ MOD# 2: UNAPPROVED REV #1

SEP18/17 11.48 *** WSFA-TV ***

* * CHANGES * * FROM REP

703-516-9680

. 48 77 # SEP18/17 SALESMAN REGIONAL (H) EDDINS SEGROVES DATE LOCAL RYAN DANETTE OFF.# WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) CO-OP BILLING NEEDED ORDER, 103 (LINE, STREET SUITE POLI/L STRANGE/R/SEN/AL COMMENTS: 22302 8768711 VAMEDIA WK-2 # 1707 OSAGE ALEXANDRIA, CONTRACT SENAT EST#813 PINPOINT SEP26/17 TAX NAME NAME STATE LUTHER STRANGE FLIGHT DATES SEP19/17 ADV. AGY. TAX # # ORDER PRDCT CILY ADV AGY

CANCELLED SPTS IN SEVERAL LINES DUE TO MARKET WIDE CUT PREVIOUS TTL \$7,940
REVISED TTL, \$4,280 THANKS JASMINE FOR RYAN REVISED TTL, \$ \$3660 DEDUCTED REVISED ORDER PLS CONFM REP:

STA:

A CASH IN ADVANCE SCHEDULE **** ***** THIS IS CON CM

INVOICING: - IDB# 1886. S - IDB# 9915283. TV INVOICES ELECTRONIC SPOT DATA

: TOTL:	•
DAYS	•
WEEK	
:SPTS: WEEK : /WK: INVT	•
END :	
START DATE	ε
	813
RATE	GENCY EST# =
	, AG
SEC	
	2
LGTH	= 62 8
 H	7
PERIOD	ADVERTISER CODE PRODUCT CODE =
TIME	AGENCY ADVERTIS AGENCY PRODUCT
. CD:	AGENCY .
	AG
LINE#:REP	
# 日 2	
. L	

0

SUN

0

9/24

9/24

\$500.00

30

730P-1030P

(J)

71

THANKS, DENICE PROGRAM: NFL FOOTBALL ORD COMI: NO AVAILS. PLEASE CONFIRM MKGDS WITH \$5 CREDIT. PART OF A MAKEGOOD MADE UP OF LINES 69-71

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET **CHANGES** **

REP HEADLINE# 8768711 TRF# 1800036 \$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$

SEP18/17 11.48 *** WSFA-TV ***

:LINE#:REP :CD: TIME PERIOD : I : :LINE#: :	LGTH : SE	EC: RATE:	: START : DATE	: END : DATE	:SPTS: :/WK:	WEEK : INVT :	DAYS	: TOTL:
2 S 1000A-1100A	30	\$50.00	9/22	9/22	0	FRI		0
PROGRAM : TODAY SHOW HOUR CON COM1: TODAY SHOW HOUR	44				•			
3 S 1100A-1130A	30	\$30.00	9/22	9/22	0	FRI		0
PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE								
4 S 1130A-1200N	30	\$30.00	9/22	9/22	0	FRI		0
PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE								
5 S 1200N-1230P	30	\$100.00	9/22	9/22	0	FRI		0
PROGRAM : WSFA 12 NEWS AT CON COM1: WSFA 12 NEWS AT	12P 12P							
7 S 400P-430P	30	\$60.00	9/22	9/22	0	FRI		0
PROGRAM : WSFA 12 NEWS AT CON COM1: WSFA 12 NEWS AT	4 P							
9 S 600P-630P	30	\$350.00	9/22	9/22	0	FRI		0
PROGRAM : WSFA 12 NEWS AT CON COM1: WSFA 12 NEWS AT	6 P 6 P					The second secon		
12 s 1000P-1035P	30	\$275.00	9/25	9/25	0	MOM		0
PROGRAM : WSFA 12 NEWS AT CON COM1: WSFA 12 NEWS AT	10P 10P					Note the latest the la		
13 s '1000A-1100A ·	30	\$50.00.	9/25 .	9/25	0.	NOM.	•	0
PROGRAM : TODAY SHOW HOUR CON COM1: TODAY SHOW HOUR	44					and the second second		
14 S 1100A-1130A	30	\$30.00	9/25	9/25	0	NOM		0
PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE								

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP **CHANGES** **

REP HEADLINE# 8768711 TRF# 1800036 \$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$

SEP18/17 11.48 *** WSFA-TV ***

:LINE#:REP :CD : LINE#:	: TIME PERIOD :	. LGTH : VEC	T W T W	: DATE	: DATE		WEEK :	DAIS	: YOTL:
15 S	1130A-1200N	30	\$30.00	9/25	9/25	0	MG	MOM	0
PROGRAM CON COM1	: ALABAMA LIVE : ALABAMA LIVE								
18 S	430P-500P	30	\$75.00	9/25	9/25	0	M	MOM	
PROGRAM CON COM1	: WSFA 12 NEWS: WSFA 12 NEWS	AT 4:30P AT 4:30P							
2.4 S	900A-1000A	30	\$50.00	9/25	9/25	0	M	MOM	
PROGRAM CON COM1	: TODAY SHOW HOUR	UR 3 UR 3							
72 S	600P-630P	30	\$350.00	9/26	9/56	0	T	TUE	
PROGRAM ORD COMI THIS IS THIS IS THIS IS THIS IS THIS IS THIS IS THIS IS	: WSFA M-F 6P N : OVERSOLD AT L A MAKE-GOOD FOR	NEWS LUR W/O 9/18. SEP21 ON LINE SEP21 ON LINE SEP21 ON LINE SEP19 ON LINE	PLEASE -30 FOR 1 -31 FOR 1 -43 FOR 1 -45 FOR 1 -47 FOR 1 -48 FOR 1 -57 FOR 1	CONFIRM ASAP: SPOT/WK SPOT/WK SPOT/WK SPOT/WK SPOT/WK SPOT/WK SPOT/WK SPOT/WK	THANKS,	DENICE			
73 S	500P-530P	30	\$280.00	9/26	9/56	0	T.	TUE	
PROGRAM ORD COM1 PART OF	: WSFA M-F 5P : OVERSOLD AT A MAKEGOOD MADE	NEWS LUR W/O 9/18. UP OF LINES	PLEASE (72-75	CONFIRM ASAP!	THANKS,	DENICE			
74 •S	700A-900A	30.	\$115.00	9/56	9/26.	0	1I.	TUE	
PROGRAM ORD COM1 PART OF	: TODAY SHOW : OVERSOLD AT A MAKEGOOD MADE	LUR W/O 9/18.	PLEASE (72-75	CONFIRM ASAP!	THANKS,	DENICE			
34 S	1130A-1200N	30	\$30.00	9/21	9/21	0	T	тно	
PROGRAM CON COM1	: ALABAMA LIVE : ALABAMA LIVE								

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP **CHANGES** **

REP HEADLINE# 8768711 TRF# 1800036 \$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$

SEP18/17 11.48 *** WSFA-TV ***

:LINE#:REP :CD: TIME PERIOD : :LINE#: :	O : LGTH : SEC	C: RATE:	: START : DATE	: END : DATE	:SPTS: :/wk:	WEEK : INVT :	DAYS :	: TOTL:
39 S 430P-500P	30	\$75.00	9/21	9/21	0	THU		0
PROGRAM : WSFA 12 NEWS CON COM1: WSFA 12 NEWS	NS AT 4:30P NS AT 4:30P							
41 S 600P-630P	30	\$350.00	9/21	9/21	0	THO		0
PROGRAM : WSFA 12 NEWS CON COM1: WSFA 12 NEWS	VS AT 6P VS AT 6P							
45 S 1000A-1100A	30	\$50.00	9/19	9/19	0	TOE		0
45 S 1000A-1100A	30	\$50.00	9/56	9/26	0	TUE		0
PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	HOUR 4 HOUR 4							
47 s 1100A-1130A	30	\$30.00	9/19	9/19	0	TOE		0
47 S 1100A-1130A	30	\$30.00	9/56	9/26	0	TOE		0
PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	7E 7E				A HANGE			
48 S 1130A-1200N	30	\$30.00	9/19	9/19	0	TUE	*	0
48 S 1130A-1200N	30	\$30.00	9/56	9/26	0	TUE		0
PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	7E 7E				Annual Section (COS)			
51 S 400P-430P	30	\$60.00	9/19	9/19	0	TOE		0
PROGRAM : WSFA 12 NEWS CON COM1: WSFA 12 NEWS	NS AT 4P NS AT 4P						•	•
53 ES 530A-600A	30	\$100.00	9/19	9/19	7	TOE		Н
PROGRAM : TODAY IN AL CON COM1: TODAY IN AL	АГАВАМА АГАВАМА				*			
55 E 600A-700A	30	\$175.00	9/19	9/19	Н	TUE		н
PROGRAM : TODAY IN AL CON COM1: TODAY IN AL	АГАВАМА АГАВАМА							

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

1800036 \$\$\$

REP HEADLINE# 8768711 TRF# \$\$\$ MOD# 2: UNAPPROVED REV #1

SEP18/17 11.48 *** WSFA-TV *** FELSK !!! S REPORT FROM REP **CHANGES** CREDIT HARRIS

FAX# 703-516-9680

:LINE#:REP :CD: TIME PE:	PERIOD :	LGTH : SEC :	RATE	: START : DATE	: END : DATE	SPTS: : /WK:	WEEK INVT	Ω	DAYS :	TOTL: SPTS:
56 E 700A-900A	4	30	\$115.00	9/19	9/19	Н		TUE		П
PROGRAM : TODAY SI CON COM1: TODAY SI	SHOW						***************************************			
58 S 1100A-113	0.A	30	\$30.00	9/20	9/20	0		WED		0
PROGRAM : ALABAMA CON COM1: ALABAMA	LIVE						-			
62 S 600P-630P		30	\$350.00	9/20	9/20	0	The state of the s	WED		0
PROGRAM: WSFA 12 CON COM1: WSFA 12 STATION MAKEGOOD OFFERS:	NEWS NEWS	AT 6P AT 6P								
Y#2 M	ISSED:	-1100	Æ	EP2		0.8	50.0	8)	(SEP15/17)	
BUY#3	μ	/1100A-1130	A	EP2		0.5	30.0			
BUY#4	F	/1130A-1200	z	EP2		0.8	30.0			
L#XDB	Ħ	/400P-430		EP2		0.8	60.09			
	T	-1200	Z	SEP21		308	\$30.00			
BUY#51	T	/400P-430		EP1		0.8	60.09			
		/1100A-1130	A	EP2		0.8	30.0			
	OFFER: F	/1100A-1130	A	EP2		0.8	70.0	PLS	S ADVISE	
		ED/1100A-11	A	EP2		0.8	70.0			
	Щ	I/400P-430		EP2		0.8	135.			
	Η	U-F/430A-500A		EP1		0.5	15.0			
	Z:FMO	VAILS. PL	EASE CONFIRM	RM. THANKS,	DENICE					
SEP/17 \$3,160.00 OCT/17	\$1,	120.00				ŭ	CONTRACT	TOTAL	\$4,280	37
MARKET TOTALS \$49,388	WSFA 56	% WNCF 7% ESFA 0%	WAKA 28% EAKA 0%	WCOV 9% CA	CABL 0%	WBMM 0	% WIYC	% O		

*-MULTIPLE

X-LATE Y-DAYS Z-COMMENTS

T-TIME

S-SPOTS PER WEEK

Q-PAID PGM

P-CLASS, PLAN, SECT

ACCURATE SHARES

SVC- NSI DEMOS- RA35+*

N-PROGRAM NAME

M-MAKEGOOD

L-LENGTH

DE-DELETE E-EFF DATES

C-CANCELLED R-RATE

B-BUY TYPE

A-ADD

MOD CODE

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN 1800036 \$\$\$

HEADLINE# 8768711 TRF# MOD# 2: UNAPPROVED REV #2

REP SSS

703-516-9680 FROM REP FAX# RISK !!! REPORT F CREDIT HARRIS AGENCY ORDER WORKSHEET

SEP18/17 11.49 *** WSFA-TV ***

11.49 # SEP18/17 SALESMAN REGIONAL (H) EDDINS SEGROVES DATE LOCAL RYAN DANETTE OFF.# WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) CO-OP BILLING NEEDED ORDER, 103 (LINE, 1707 OSAGE STREET SUITE STRANGE/R/SEN/AL COMMENTS: 22302 8768711 VA PINPOINT MEDIA WK-2# ALEXANDRIA CONTRACT LUTHER STRANGE SENAT EST#813 SEP26/17 POLI/L STATE TAX NAME NAME FLIGHT DATES SEP19/17 AGY. ADV. TAX ORDER PRDCT # # CITY ADV AGY

REP:

CUT REVISED ORDER
CANCELLED M3, REVISION CANCELLED SPOTS
CANCELLED SPTS IN SEVERAL LINES DUE TO MARKET WIDE
PREVIOUS TTL \$7,940
REVISED TTL, \$4,280
\$3660 DEDUCTED

THANKS JASMINE FOR RYAN PLS CONFM

A CASH IN ADVANCE SCHEDULE **** ΗS SIHL **** CON CM

ELECTRONIC INVOICING: SPOT DATA - IDB# 1886. TV INVOICES - IDB# 9915283.

RATE SEC LGTH ADVERTISER CODE PERIOD TIME AGENCY . CD: :LINE# :LINE#:REP

AGENCY EST# 62 1 8

II

PRODUCT CODE

813

11

: TOTL:

DAYS

WEEKINVT

:SPTS:

DATE END

START DATE

> TO PRINT NO BUYS

REP HEADLINE# 8768711 TRF# 1800036 \$\$\$ MOD# 2: UNAPPROVED REV #2 \$\$\$

SEP18/17 11.49 *** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
CHANGES

••	: S.T.A.S.:	5/17)							ADVISE.				
DAYS		(SEP15/17)	·						PLS A				
-	MESTANT :	\$50.00	\$30.00	\$30.00	60.	30.	\$60.00	30.	\$70.00	\$70.00	\$135.00	\$15.00	
 S	DAIE: . W	308	308	308	308	308	308	308	308	308	308	308	DENICE
START :	· alea	SEP22	SEP22	SEP22	SEP22	SEP21	SEP19	SEP20	SEP22	SEP20	SEP22	SEP19	THANKS,
RATE													E CONFIRM.
PERIOD : LGTH : SEC :		MISSED: FRI/1000A-1100A	FRI/1100A-1130A	FRI/1130A-1200N	FRI/400P-430P	THU/1130A-1200N	TUE/400P-430P	WED/1100A-1130A	OFFER: FRI/1100A-1130A	& WED/1100A-1130A	& FRI/400P-430P	& TU-F/430A-500A	CMT: NO AVAILS. PLEASE
:LINE#:REP :CD: TIME	SOUTH A MANAGEMENT OF THE PROPERTY.	M3 REJECT BUY#2	BUY#3	BUY#4	L#XDE	BUY#34	BUY#51	BUX#58					

\$4,280.00	
CONTRACT TOTAL TOTAL SPOTS	WIYC 0%
CON	WBMM 0%
	CABL 0%
	WCOV 9%
	WAKA 28% EAKA 0%
00.0	WNCF 7% ESFA 0%
\$1,120.00	WSFA 56%
OCT/17	
\$3,160.00	TOTALS \$49,388
SEP/17	MARKET 1

OCT/17

\$3,160.00

SEP/17

SHARES	
ACCURATE	

SVC- NSI DEMOS- RA35+*

*-MULTIPLE M-MAKEGOOD N-PROGRAM NAME Z-COMMENTS Y-DAYS L-LENGTH X-LATE C-CANCELLED DE-DELETE E-EFF DATES T-TIME S-SPOTS PER WEEK R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP HEADLINE# 8768711 TRF# 1800036 \$\$\$ MOD# 2: APPROVED REV #2 \$\$\$

SEP18/17 12.10 *** WSFA-TV *** REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION

FAX# 703-516-9680

ADV #	ADV.	NAME	ADV. NAME POLI/L STRANGE/R/SEN/AL	REP.#	OFF.#	SALESMAN #
AGY #	AGY.	NAME	AGY. NAME PINPOINT MEDIA	BUYER NAME I	BUYER NAME DANETTE SEGROVES	VES
			1707 OSAGE STREET SUITE 103	SALES PRSN WA-	IA- RYAN EDDINS (H)	(H) SNIC
			ALEXANDRIA, VA 22302			
ORDER #			CONTRACT # 8768711	CLASS: NATL.	LOCAL	REGIONAL
PRDCT LUTHER STRANGE SENAT	TRANG	E SEN	AT EST#813 COMMENTS: (LINE, ORDER, INVOICE)	ICE)		
FLIGHT DATES SEP19/17	:P19/1	7	SEP26/17 WK-2			
CITY TAX	σ 	STATE 1	TAXCO-OP BILLING NEEDED		A O	DATE_SEP18/17 12.10

REVISED ORDER REP:

CANCELLED M3, REVISION CANCELLED SPOTS
CANCELLED SPTS IN SEVERAL LINES DUE TO MARKET WIDE CUT
PREVIOUS TTL \$7,940
REVISED TTL, \$4,280
\$3660 DEDUCTED

PLS CONFM

THANKS JASMINE FOR RYAN

STA:

**** THIS IS A CASH IN ADVANCE SCHEDULE **** CON CM

ELECTRONIC INVOICING: SPOT DATA - IDB# 1886. TV INVOICES - IDB# 9915283.

CONTRACT SCHEDULED FOR GENERATION NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFFPS.

MISSED:FRI/1000A-1100A SEP22 SEP22 SEP22 SEP22 FRI/1130A-1200N THU/130A-1200N THU/130A-1200N SEP19 WED/1100A-1130A SEP20 SEP20 30S \$30.00 TUE/400P-430P SEP20 SUS \$70.00 SEP20 SEP20 SEP20 SEP20 SEP20 SUS \$70.00 SEP20 SEP20 SUS \$70.00 SEP20 SEP20 SEP20 SUS \$715.00 SUS \$715.00 SUS \$715.00	N MAKEC	ATION MAKEGOOD OFFERS	• •				
FRI/1100A-1130A SEP22 30S \$30.00 FRI/1130A-1200N SEP22 30S \$30.00 THU/1130A-1200N SEP21 30S \$60.00 TUE/400P-430P SEP21 30S \$60.00 WED/1100A-1130A SEP20 30S \$70.00 OFFER:FRI/1100A-1130A SEP20 30S \$70.00 & WED/1100A-1130A SEP20 30S \$710.00 CFFR:/430A-500A SEP20 30S \$15.00 CMT:NO AVAILS: PLEASE CONFIRM: THANKS, DENICE	JECT	BUY#2	MISSED: FRI/1000A-1100A	SEP22	308	\$50.00	(SEP15/17)
FRI/1130A-1200N SEP22 30S \$30.00 FRI/400P-430P 8EP21 30S \$60.00 THU/1130A-1200N SEP21 30S \$60.00 TUE/400P-430P SEP20 30S \$60.00 OFFER:FRI/1100A-1130A SEP20 30S \$70.00 & WED/1100A-1130A SEP20 30S \$70.00 & FRI/400P-430P SEP20 30S \$135.00 CMT:NO AVAILS: PLEASE CONFIRM: THANKS, DENICE		BUY#3	FRI/1100A-1130A	EP2	308	\$30.00	
PERI/400P-430P THU/1130A-1200N SEP21 30S \$60.00 THU/1130A-1200N SEP21 30S \$30.00 TUE/400P-430P SEP20 30S \$60.00 OCFER:FRI/1100A-1130A SEP20 30S \$70.00 SEP20 \$60.00 SEP20 \$70.00 SEP20		BUY#4	FRI/1130A-1200N	EP2	308	\$30.00	
THU/1130A-1200N SEP21 30S \$30.00 TUE/400P-430P SEP19 30S \$60.00 WED/1100A-1130A SEP20 30S \$70.00 © WED/1100A-1130A SEP22 30S \$70.00 © WED/1100A-1130A SEP20 30S \$70.00 © FRI/400P-430P SEP22 30S \$135.00 © TU-F/430A-500A SEP19 30S \$15.00 CMT:NO AVAILS. PLEASE CONFIRM. THANKS, DENICE		BUY#7	· FRI/400P-430P	EP2	308	\$60.00	•
TUE/400P-430P SEP19 30S \$60.00 WED/1100A-1130A SEP20 30S \$30.00 SEP22 30S \$70.00 & WED/1100A-1130A SEP22 & FRI/400P-430P SEP22 & TU-F/430A-500A SEP19 30S \$135.00 CMT:NO AVAILS. PLEASE CONFIRM. THANKS, DENICE		BUY#34	THU/1130A-1200N	EP2	308	\$30.00	
WED/1100A-1130A SEP20 30S \$30.00 OFFER:FRI/1100A-1130A SEP22 30S \$70.00 & WED/1100A-1130A SEP20 30S \$70.00 & TU-F/430P SEP20 30S \$135.00 & TU-F/430A-500A SEP19 SEP19 30S \$15.00		BUY#51	TUE/400P-430P	SEP19	308	\$60.00	
SEP22 SEP20 30S \$70.00 SEP22 30S \$135.00 SEP19 ASE CONFIRM. THANKS, DENICE		BUY#58	WED/1100A-1130A	SEP20	308	\$30.00	
SEP20 SEP22 SEP19 SEP19 ASE CONFIRM, THANKS, DENICE			OFFER: FRI/1100A-1130A	SEP22	308	\$70.00	PLS ADVISE.
430P SEP22 30S \$ -500A SEP19 30S \$ - PLEASE CONFIRM: THANKS, DENICE			& WED/1100A-1130A	ы	308	\$70.00	
-500A SEP19 30S \$1 PLEASE CONFIRM: THANKS, DENICE			& FRI/400P-430P	EP2	308	\$135.00	
. PLEASE CONFIRM.				Ы	308	\$15.00	
			CMT: NO AVAILS. PLEASE CONE		田田		

REP HEADLINE# 8768711 TRF# 1800036 \$\$\$ MOD# 2: APPROVED REV #2 \$\$\$

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM STATION SEP18/17 12.10

\$4,280.00 CONTRACT TOTAL TOTAL